



7 Questions to Ask Your Siding Contractor Before Signing a Contract

1. Do you have the appropriate license and insurance to do siding work?

A business license is not the same as a siding contractor license. A business license is for tax purposes and identifies the company. It does not mean the person has passed a test or has the qualifications to work as a siding installer.

At CHI we have the license that is required by the State of Minnesota, in addition to insurance that exceeds the requirements from the State of Minnesota.

2. Do you offer a warranty for your siding work?

A siding warranty typically lasts for a year, but some companies offer longer warranties. The manufacturer usually covers the materials, and the siding installation company covers the work. These are two separate warranties, so ask the company for the coverage and length of each warranty.

At CHI, in addition to the manufacturer warranty we offer a **lifetime warranty** on all of the labor we provide. This warranty is transferable one time to the next homeowner if you sell your home. We are proud of the fact that in over 30 years we have never had a warranty claim for our labor that we were not able to take care of at no charge to the homeowner.



3. How long have you been in business?

Everyone has to start somewhere, but do you really want your siding job to be the guinea pig for a new siding contractor? CHI is proud to say that we have been in business for over 30 years and have served over 10,000 happy customers.

According to the US Department of Commerce, construction and contracting businesses have the highest failure rate of any other business. Up to 96% of these companies fail before reaching 10 years in business.



5. What does your contract look like?

As with any large home improvement job, you should always read through the contract thoroughly. Furthermore, the contract shouldn't be filled with pages and pages of vague or complicated language. This type of contract is most likely made to protect the contractor and not the homeowner.

At CHI, we design our contract to be as short as possible, clear and easy to understand. If you have any questions please contact us and we will be happy to answer them.

6. Are you certified by manufacturers?

Manufacturers seek out companies like CHI because of our reputation and our over 30 years in business. We don't mean to brag - but if we wanted to we could be certified by many more companies.

We are certified by companies such as Owens Corning, CertainTeed, Tamko, GAF, Andersen Windows, and James Hardie.

We are proud to be certified as James Hardie Elite Preferred. Less than 1% of all contractors in the United States have earned James Hardie's Elite Preferred Contractor distinction.

4. Can we look at examples of jobs you've completed?

Testimonials and examples of the completed work are invaluable while hunting for quality siding contractors.

Many professional contractors will provide this without you even asking, via their website or a portfolio they carry with them as part of their sales presentation. If that information is not made available to you, be sure to ask this question.

At CHI we love to provide our customers with completed projects to drive past and view. We have done a lot of siding installs and we most likely have worked on homes right in or near your neighborhood.



7. Do you offer help with the design and look of my new siding?

Selecting new siding is one of the most important curb appeal decisions homeowners face when building new or remodeling an existing home. With so many options there's a lot to consider.

At CHI we have a design person (Susan) that specializes in helping you design a beautiful look for your home.

